

Job Posting	
CS Ticket Number	
Job title	Consumer channel sales representative
Location(city or area to centralize posting)	Nepal (Kathmandu)
Responsibilities (Job description)	<ol style="list-style-type: none"> 1. Prepare GTM strategy and set up weekly, monthly, quarterly, and annual sales targets for the T1 and T2 partners 2. Develop, maintain, and improve relationships with key accounts in Kathmandu and outskirts area 3. Coordinate with product team on forecasting upcoming deals and project 4. Process and coordinate with relevant teams to execute channel expansion program/ shop decoration program and product display program. 5. Monitor and assess competition specs and price, and co-work with product team to come up with product and price strategies 6. Provide on-the-ground support for partner sales force to generate and close new deals
Qualifications	<ol style="list-style-type: none"> 1. Fresh graduates with Bachelor's degree in business, engineering, or technology from top local and international universities 2. In-depth understanding of IT product customers and key stakeholders 3. proficiency in English - written & spoken
Email address for CV sent or Link to direct to	anindita_ghosh@asus.com